

BOARD OF COMMISSIONERS OF FULTON COUNTY
FULTON COUNTY GOVERNMENT CENTER
141 PRYOR STREET, S.W.
ATLANTA, GEORGIA 30303

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2-16-07
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MARK MASSEY
CLERK TO THE COMMISSION



TELEPHONE
(404) 730-8232

FACSIMILE
(404) 730-8254

February 14, 2007

07- C -0351

The Honorable Lisa M. Borders
Atlanta City Council
City Hall, Suite 2900 South
68 Mitchell Street, S.W.
Atlanta, Georgia 30303

Dear President Borders:

At the Fulton County Board of Commissioners' February 7, 2007 meeting, the Board approved one (1) nominee to the BeltLine TAD Advisory Committee (Item #07-0078): Ms. Kathryn Flowers (Position 2).

In accordance with a Resolution (06-R-1577) approved by the Atlanta City Council on September 5, 2006, the Fulton County Board of Commissioners is responsible for the appointment of ten (10) members to this committee. Commencing upon the Council's approval, the terms for these nominees shall be for two (2) years. I have included a copy of the action taken by the Board of Commissioners on February 7, 2007, and a resume for the additional nominee.

On behalf of the Board of Commissioners, I respectfully request that this nomination be confirmed by the Council. Additionally, I am providing a current list of the nominations made to date. If I can be of any assistance, please call me at (404) 730-8200. Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Massey".

Mark Massey
Clerk to the Commission

Attachments

cc: Fulton County Board of Commissioners
Rhonda Dauphin Johnson, City of Atlanta Municipal Clerk
Terri Y. Montague, President and CEO, Atlanta BeltLine, Inc.

BeltLine TAD Advisory Committee
Fulton County

<u>Name</u>	<u>Position</u>	<u>Date of Nomination</u>
Ms. Yolanda Adrean	Position 1	October 18, 2006
Ms. Kathryn Flowers	Position 2	February 7, 2007
Ms. Mary Cooney	Position 3	October 18, 2006
Mr. Joseph H. Beasley	Position 5	October 18, 2006
Ms. L. Dianne Olansky	Position 6	November 1, 2006
Mr. Yusuf Muwwakkil	Position 7	November 15, 2006
Ms. Portia A. Scott	At-Large Position 8	November 15, 2006
Mr. Al Goodgame	At-Large Position 9	November 15, 2006
Mr. Eugene Bowens, Sr.	At-Large Position 10	November 15, 2006

Revised: February 14, 2007

SOUNDED AND VOTED UPON WITH ITEMS 07-0013, 07-0017, 07-0039, 07-0052, AND 07-0078.

Vice Chairman Edwards nominated Mr. George Nicholson to replace Mr. Bruce Moody for an unexpired term ending July 1, 2008.

A motion was made by Vice Chairman Edwards and seconded by Commissioner Riley to approve. The motion carried by a vote of 6-0-0. Chairman Eaves, Vice Chairman Edwards, and Commissioners Pitts, Riley, Darnell, and Boxill voted yes. Commissioner Lowe did not vote.

07-0078 BELTLINE TAD ADVISORY COMMITTEE

The Fulton County Board of Commissioners is responsible for appointing ten (10) members to this committee.

All initial members shall serve for a term of two (2) years, with such terms commencing upon City Council approval.

Term = Two (2) years

One member is to be appointed by each District Commissioner and three members are to be appointed At-Large, of which one may be a member of the Board of Commissioners. (Approved at the September 20, 2006 Recess Meeting)

District 2 (vacant)

District 4 (vacant)

SOUNDED AND VOTED UPON WITH ITEMS 07-0013, 07-0017, 07-0039, 07-0052, AND 07-0060.

Commissioner Pitts nominated Ms. Kathryn Flowers for the District 2 position for a term of two years, commencing upon approval by the Atlanta City Council.

A motion was made by Vice Chairman Edwards and seconded by Commissioner Riley to approve. The motion

POST AGENDA - REGULAR MEETING - February 7, 2007

Voting Breakdown: 1st number = "yes" votes

2nd number = "no" votes

3rd number = "abstained" votes

carried by a vote of 6-0-0. Chairman Eaves, Vice Chairman Edwards, and Commissioners Pitts, Riley, Darnell, and Boxill voted yes. Commissioner Lowe did not vote.

07-0079 BELTLINE AFFORDABLE HOUSING ADVISORY BOARD

The Fulton County Board of Commissioners is responsible for appointing five (5) members to this board.

All initial members shall serve for a term of two (2) years, with such terms commencing upon City Council approval.

Term = Two (2) years

NO NOMINATIONS/APPOINTMENTS MADE.

EXECUTIVE SESSION

07-0182 Executive Session regarding litigation.
(County Attorney)

PRESENT: Chairman Eaves, Vice Chairman Edwards, and Commissioners Pitts, Riley, Lowe, Darnell, and Boxill; County Manager Tom Andrews; County Attorney O.V. Brantley; and Clerk to the Commission Mark Massey.

Executive Session regarding personnel. (Eaves)

PRESENT: Chairman Eaves, Vice Chairman Edwards, and Commissioners Pitts, Riley, Lowe, Darnell, and Boxill.

IN OPEN SESSION:

A motion was made by Commissioner Lowe and seconded by Commissioner Riley to authorize the settlement of the case of Schulman vs. Fulton County in the amount of \$70,000, as recommended by the County Attorney. The motion carried by a unanimous vote of 7-0-0. Chairman Eaves, Vice Chairman Edwards, and Commissioners Pitts, Riley, Lowe, Darnell, and Boxill voted yes.

POST AGENDA - REGULAR MEETING - February 7, 2007
Voting Breakdown: 1st number = "yes" votes
2nd number = "no" votes
3rd number = "abstained" votes

Kathryn L. Flowers
638 John Wesley Dobbs Ave. N.E
Atlanta, Georgia 30312
(404) 213-4914
kathrynflowers@comcast.net

EXECUTIVE SUMMARY:

Experienced Manager with strong organizational skills. Knowledge in cable communications, banking and financial service transactions. Demonstrated skills:

- Sales & Marketing
- Business Development
- Management
- Budget Management
- Personnel Management
- Branch Administration

EXPERIENCE:

Bo Bridgeport Brokers, Inc., Atlanta, GA (October 2003 – Present) *Real Estate Professional*

Manage all aspects of residential real estate development projects including but not limited to; study neighborhoods and assess property values; negotiate Purchase and Sale Agreements for clients; communicate with bankers and mortgage officers to facilitate real transactions; advise clients of economic indicators in determining whether to buy or sell real estate. Achieved the million dollar club status in first year and identified more than a million dollars in developments for builder/developer.

Showtime Networks Inc. (SNI), Atlanta, GA (February 1994 – May 2003) *Senior Financial Account Manager (April 1997 – May 2003)*

Provided in-depth financial interpretation and revenue impact analysis on premium cable contractual agreements. Submitted monthly reports to Area General Manager detailing variances between actuals and revenue forecast. Oversaw processing of accounts receivables on one of the top five Multi System Operators (MSO). Prepared break even analysis to determine license fees proposed in contract negotiations. Served as a member of internal business round table to determine the most effective revenue recommendation for SNI. Prepared annual budgets and forecasts in conjunction with field sales. Accomplishments include:

- Effectively managed a \$50 million portfolio to ensure revenue goals were achieved and in contract compliance.
- Developed complex template for the region's second largest affiliate to effectively capture SNI revenue.
- Achieved goal of maintaining 90 day receivables within 1 % of revenue.
- Revenue forecasts were consistently within 1 % variance.

Area Manager (September 1995 - April 1997)

Managed \$3 million sales territory for SNI products. Responsibilities included developing and implementing marketing programs designed to increase revenue and subscribers. Also included were increasing SNI cable distribution in hotels/motels, and promoting Pay Per View events (i.e. boxing).

Kathryn L. Flowers

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Additionally, developed packaging scenarios for affiliates. Programs included direct mail, DRTV Previews and local promotion events. Secured new launches for SNI services while negotiating multibrand deals to increase SNI revenue. Accomplishments included:

- Achieved 6% annual growth in revenue for assigned portfolio (\$3mm).
- Negotiated multibrand deals in 3% of territory that increased SNI distribution.
- Developed marketing plans for Pay Per View Events resulting in 7.72 event buy rates that exceeded national averages of 5.68.
- Sold in excess of 100% (1.7mm) of established mail goals.

Financial Account Specialist (February 1994 - September 1995)

Provided financial reports to sales team, audited existing premium cable contracts for compliance and profitability, set up affiliate contracts in systems, and worked with sales to provide financial impact of contract negotiations.

- Created and implemented payment templates to accurately capture SNI revenue.
- Achieved goals of maintaining all financial fundamentals within established guidelines.

NationsBank of Georgia, Atlanta, GA (August 1987 - January 1994)

Assistant Vice President/Marketing Representative (July 1993 - January 1994)

Responsibilities included increasing insurance sales penetration levels and serving as liaison between the Bank and Insurance Company. Teamed with Creative department to select marketing materials for promotional campaigns. Additionally, developed marketing plans statewide; monitored campaigns, developed training programs, and trained lenders on product knowledge and sales techniques. ***Branch Manager /Assistant Vice President (September 1991 - June 1993)***

Directed all phases of a \$30 million branch including budget projections, customer service, problem resolutions, community relations and staff development. Accomplishments included:

Skills: Proficient in EXCEL, Microsoft Word, and AS400. Additional skills in Access, PowerPoint

EDUCATION:

Atlanta University Graduate School of Business

Masters of Business Administration, Finance

Clark College

Bachelors of Arts Degree, Business Administration-Marketing

PROFESSIONAL MEMBERSHIPS:

Board Member, Hammond House Galleries; Board of the Fulton County Personnel Board; Former candidate for the 1998 Atlanta City Council; Former Board Member and past Treasurer, Metropolitan Atlanta Coalition of 100 Black Women; Former Board Member, Special Olympics Georgia.